



## Your Federal Revenue Depends on FedRAMP Authorization. Ready?


 <p><b>\$2–10M+ at Risk</b> Annual Revenue</p> <ul style="list-style-type: none"> <li>Annual federal revenue opportunity</li> <li>Lost revenue while waiting for ATO</li> </ul>	 <p><b>\$500K–\$1M+</b> Over 3 Years</p> <ul style="list-style-type: none"> <li>Traditional consulting charges</li> <li>3+ FTE for ongoing compliance</li> </ul>	 <p><b>12–18 Months Lost</b> Traditional Timeline</p> <ul style="list-style-type: none"> <li>Typical duration from start to ATO</li> <li>Market opportunity passes you by</li> </ul>	 <p><b>\$50K–\$150K</b> Per Major Change</p> <ul style="list-style-type: none"> <li>Every significant change request</li> <li>Consultant fees add up fast</li> </ul>
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## The Artemis Advantage for FedRAMP Rev 5

	Traditional/Manual	Template/Parameter	Artemis for FedRAMP
Data Collection Method	Manual interviews <i>Weeks of back-and-forth</i>	Web questionnaires <i>Dropdown questions</i>	<b>Direct API ingestion</b> 1 hour via GRC tools
Documentation Approach	Handwritten <i>Generic templates</i>	Cookie-cutter <i>Force-fit your system</i>	<b>AI-native Digital Twin</b> YOUR actual implementation
Staffing Burden	3+ FTEs <i>Dedicated compliance team</i>	2–3 FTEs <i>Still labor intensive</i>	<b>10% of traditional</b> AI handles the heavy lifting
Time to Authorization	12–18 months <i>Manual everything</i>	6–12 months <i>Extensive customization</i>	<b>90% faster</b> Docs in a day
Total Cost	\$500K–\$1M+ <i>Consulting heavy</i>	\$200K–\$500K <i>Template + consulting</i>	<b>90% less cost</b> AI-native automation
Expert Guidance	External consultants	Limited support	<b>Built-in expertise</b> PMO & agency meetings







### What's Included vs. What You Still Need

<p> <b>Artemis Provides</b></p> <ul style="list-style-type: none"> <li>SSP auto-generation (OSCAL + Word formats)</li> <li>Prioritized POA&amp;M with specific remediation guidance</li> <li>Evidence mapping and automated collection</li> <li>Significant change request documentation</li> <li>Gap analysis → all NIST 800-53 Rev 5 controls for Low/Moderate/High</li> <li>Action items exportable to your IT ticketing system</li> <li>Continuous monitoring (ConMon) report generation</li> <li>On-demand regeneration as environment evolves</li> </ul>	<p> <b>You Still Need</b></p> <ul style="list-style-type: none"> <li><b>3PAO assessment fee:</b> \$75K–\$150K depending on impact level</li> <li><b>Security tooling for remediation:</b> \$100K–\$300K (varies by baseline)</li> <li><b>Agency sponsor:</b> Required for authorization</li> <li><b>Staff time for remediation:</b> 2–4 months to close identified gaps</li> <li><b>Human review:</b> All Artemis outputs require final human review</li> <li><b>Post-ATO annual assessment:</b> (~\$50K–\$75K annually)</li> </ul>
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 **Your competitors are paying \$500K–\$1M for manual FedRAMP documentation.** Artemis gets you to market 90% faster at 90% less cost—turning compliance from a barrier into a competitive advantage that opens federal revenue months ahead of traditional timelines.

## FedRAMP Rev 5 Authorization Flow

Total Target: 35 Days to Assessment Ready + 2-4 Months to ATO


<b>1</b>  <b>Artemis Integration &amp; Gap Analysis</b> <i>Platform Connection &amp; System Ingestion</i> <span style="float: right; border: 1px solid #00a0e3; border-radius: 10px; padding: 2px 5px;">Days 1-7</span>		
<b>WHAT YOU DO</b> <ul style="list-style-type: none"> <li>Connect Artemis to cloud environment &amp; compliance platforms</li> </ul>	<b>ARTEMIS</b> <ul style="list-style-type: none"> <li>Ingest configs, docs &amp; evidence</li> <li>Build Digital Twin representation of system from compliance perspective</li> </ul>	<b>DELIVERABLES</b> <ul style="list-style-type: none"> <li>Comprehensive gap analysis report</li> <li>Actionable tickets uploaded to ticketing system</li> <li>Initial compliance posture assessment</li> </ul>
<b>2</b>  <b>Remediation</b> <i>Engineering &amp; Policy Gap Closure</i> <span style="float: right; border: 1px solid #00a0e3; border-radius: 10px; padding: 2px 5px;">Days 8-28</span>		
<b>WHAT YOU DO</b> <ul style="list-style-type: none"> <li>Close gaps by completing engineering tickets</li> <li>Address shortfalls using Artemis-guided recommendations</li> </ul>	<b>ARTEMIS</b> <ul style="list-style-type: none"> <li>Real-time Digital Twin updates reflecting progress</li> <li>Continuous tracking against Rev 5 Moderate baseline</li> </ul>	<b>DELIVERABLES</b> <ul style="list-style-type: none"> <li>Interim SSPs &amp; tickets generated as needed</li> <li>Running compliance status updates</li> </ul>
<b>Optional Expert Services:</b> <i>Weekly standup calls · Breakout sessions</i>		
<b>3</b>  <b>Documentation Generation</b> <i>Auto-Generation of Authorization Package</i> <span style="float: right; border: 1px solid #00a0e3; border-radius: 10px; padding: 2px 5px;">Days 29-35</span>		
<b>WHAT YOU DO</b> <ul style="list-style-type: none"> <li>Request final package generation</li> <li>Review documentation for accuracy</li> </ul>	<b>ARTEMIS</b> <ul style="list-style-type: none"> <li>Auto-generate complete authorization package</li> <li>Output in both OSCAL (machine-readable) and Word formats</li> </ul>	<b>DELIVERABLES</b> <ul style="list-style-type: none"> <li>SSP in OSCAL + Word formats</li> <li>Full FedRAMP policies, procedures &amp; artifacts</li> <li>Pre-populated 3PAO assessment workbook</li> <li>Security assessment artifacts &amp; evidence package</li> <li>POA&amp;M for remaining gaps</li> </ul>
<b>Optional Expert Services:</b> <i>Advisory support for package review</i>		
<b>4</b>  <b>3PAO Assessment Support</b> <i>Independent Assessment &amp; Evidence Delivery</i> <span style="float: right; border: 1px solid #00a0e3; border-radius: 10px; padding: 2px 5px;">Weeks 6-14</span>		
<b>WHAT YOU DO</b> <ul style="list-style-type: none"> <li>Engage 3PAO for independent assessment</li> <li>Address questions using Artemis evidence</li> <li>Review and respond to findings</li> </ul>	<b>ARTEMIS</b> <ul style="list-style-type: none"> <li>Surface all evidence for 3PAO review</li> <li>POA&amp;M generation &amp; tracking for any gaps</li> </ul>	<b>DELIVERABLES</b> <ul style="list-style-type: none"> <li>Final SSP &amp; POA&amp;M generated by Artemis</li> <li>Updated authorization package incorporating assessment results</li> <li>POA&amp;M with remediation timelines</li> <li>3PAO conducts independent assessment</li> </ul>
<b>Optional Expert Services:</b> <i>Coordination with 3PAO · Expert guidance on findings</i>		
<b>5</b>  <b>Agency Authorization</b> <i>Package Submission &amp; ATO Issuance</i> <span style="float: right; border: 1px solid #00a0e3; border-radius: 10px; padding: 2px 5px;">2-4 Weeks</span>		
<b>WHAT YOU DO</b> <ul style="list-style-type: none"> <li>Submit package to sponsoring agency</li> <li>Respond to agency questions</li> </ul>	<b>ARTEMIS</b> <ul style="list-style-type: none"> <li>POA&amp;M closeout tracking</li> </ul>	<b>DELIVERABLES</b> <ul style="list-style-type: none"> <li>Agency ATO letter</li> <li>FedRAMP Marketplace listing</li> </ul>
<b>6</b>  <b>Continuous Monitoring</b> <i>Ongoing Compliance &amp; Change Management</i> <span style="float: right; border: 1px solid #00a0e3; border-radius: 10px; padding: 2px 5px;">Ongoing</span>		
<b>WHAT YOU DO</b> <ul style="list-style-type: none"> <li>Operate under ConMon with as little as 1/3 FTE</li> </ul>	<b>ARTEMIS</b> <ul style="list-style-type: none"> <li>Continuous posture validation &amp; change management</li> <li>SCR documentation support</li> <li>Continuous compliance tracking &amp; alerting</li> </ul>	<b>DELIVERABLES</b> <ul style="list-style-type: none"> <li>Monthly ConMon reports auto-generated</li> <li>POA&amp;M updated &amp; auto-generated by Artemis</li> <li>As low as 1/3 FTE vs. 3+ FTE traditional</li> </ul>
<b>Optional Expert Services:</b> <i>Monthly compliance meetings</i>		

### Ready to Accelerate Your FedRAMP ATO?

Let's discuss your timeline and how Artemis can get you there faster.

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